








**NO DE9C PROMOTIONS/GUIDELINES**

Carrier	Quarterly Wage Report/DE9C not required for:
	<p><b>Guideline:</b> Groups of 6+ enrolled with prior coverage</p>
	<p><b>Promotion:</b> Groups of <b>6+ enrolled through 9/15/2020 effective dates</b> Copy of last month's prior carrier bill is required for all products selected Excludes virgin groups New groups without prior coverage will need to submit DE9C or payroll records Payroll records are required for employees not listed on the prior carrier bill</p>
	<p><b>Promotion:</b> Groups of <b>5+ enrolled with no end date</b> Copy of the Prior Carrier Bill required Start-up groups, virgin groups, groups with both union and nonunion employees, and groups leaving a PEO are not eligible Completed Attestation Form is required Payroll will be required for eligible employees that are not listed on the group medical bill and a W-4 may be required for new hires Underwriting reserves the right to request the wage and tax information (DE9C, payroll) whenever necessary to determine eligibility</p>
	<p><b>Guideline:</b> Groups of <b>10+ medically enrolling employees</b> The most recent prior carrier bill is required Groups with a variance of less than 10% between number of employees enrolling and number of employees on the prior carrier bill qualify Virgin Groups are not eligible Groups with a lapse of coverage of more than 3 months are not eligible</p>
	<p><b>HMO Package through 9/30/20</b> Quarterly Wage Report/DE9C not required for groups of <b>6+ enrolled through 9/30/20</b> 6+ enrolled required. No further participation requirement Participation Attestation Form, Prior Carrier Bill and Waivers are not required Virgin Groups are eligible The HMO package is separate from the Enhanced Choice A and B packages Mix and Match any plans from the HMO networks HSP and PPO plans do not qualify for this promotion</p>
	<p><b>Promotion:</b> Quarterly Wage Report/DE9C not required for <b>6 or more enrolled with no end date</b> Business Documentation required (example: business license/SOI) Start Up groups and groups leaving a PEO do not qualify for this promotion</p>
	<p><b>Guideline:</b> Groups of <b>10+ eligible employees</b> Completed and Signed Participation Certification Form is required</p>

This guide has been created as a quick reference and does not replace the full underwriting guidelines published by each carrier  
Please refer to the carrier guidelines for additional information